



COMPASS



Brian Connelly + Associates

Proud sponsors of the 2019 Winner's Circle at the Del Mar Racetrack.

Consistently winning the race with integrity, professionalism and honesty. We care about our clients and our community.

Call Brian today at 619.813.3229 and let us help you find your place in the world.

BC ASSOCIATES
BRIAN CONNELLY +

Featured Listings



17222 Via Recanto
Offered at \$4,995,000–\$5,395,000
5 Bed | 6 Bath | 2 Half Bath | 8,525 Sq Ft
Detached 1 Bed 1 Bath



17681 Las Repolas
Offered at \$2,995,000–\$3,100,000
6 Bed | 7.5 Bath | 6,948 Sq Ft
Attached Guest House



7258 Camino De Arriba
Offered at \$2,595,000
6 Bed | 5 Bath + 2 Half Bath | 6,412 Sq Ft
Detached Guest House



7708 Camino De Arriba
Offered at \$2,249,000
Also Offered for Rent at \$9,500 per month
5 Bed | 5.5 Bath | 6,050 Sq Ft



7424 LA Mantanza
Offered at \$1,695,000
5 Bed | 3 Bath + 2 Half Bath | 4,204 Sq Ft



8619 Via Rancho Cielo
Offered for Rent at \$30,000
6 Bed | 7.5 Bath | 11,930 Sq Ft

Delivering a modern real estate experience from coast to coast.



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Dream Lots



Lot 23 Via Ambiente
Offered at \$1,299,000–\$1,329,000
2.47 Acres



Lots 1, 2 & 6 Camino De Arriba
Offered at \$1,279,000
2.33+ Acres



Lot 74 El Brazo
Offered at \$849,000
2.15 Acres



Lot 193 Camino Sin Puente
Offered at \$780,000
1.13 Acres



Lot 202 Via Ambiente
Offered at \$595,000
1.45 Acres



Lot 90 El Brazo
Offered at \$575,000
1.6 Acres



91 El Brazo
Offered at \$550,000
1.76 Acres

If you're thinking of buying or selling be sure to call Brian, Maria or Simone and learn what sets the Brian Connelly & Associates team above the rest. We'd love to meet you!

Local market update for June 2019

A Research Tool Provided by the Greater San Diego Association of Realtors®



Single-Family	June			Year to Date		
	2018	2019	% Change	Thru 6 – 2018	Thru 6 – 2019	% Change
Key Metrics						
New Listings	37	42	+ 13.5%	303	267	- 11.9%
Pending Sales	24	17	- 29.2%	125	80	- 36.0%
Closed Sales	26	14	- 46.2%	104	72	- 30.8%
Median Sales Price*	\$2,747,500	\$2,250,500	- 18.1%	\$2,381,900	\$2,575,000	+ 8.1%
Percent of Original List Price Received*	91.9%	89.9%	- 2.2%	91.3%	89.1%	- 2.4%
Days on Market Until Sale	77	169	+ 119.5%	72	125	+ 73.6%
Inventory of Homes for Sale	211	217	+ 2.8%	—	—	—
Months Supply of Inventory	10.8	14.5	+ 34.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2018	2019	% Change	Thru 6 – 2018	Thru 6 – 2019	% Change
Key Metrics						
New Listings	1	3	+ 200.0%	7	8	+ 14.3%
Pending Sales	0	2	—	4	6	+ 50.0%
Closed Sales	0	0	—	3	4	+ 33.3%
Median Sales Price*	\$0	\$0	—	\$1,295,000	\$1,200,000	- 7.3%
Percent of Original List Price Received*	0.0%	0.0%	—	90.8%	84.6%	- 6.8%
Days on Market Until Sale	0	0	—	90	22	- 75.6%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	3.3	2.1	- 36.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Premier Racetrack Property

115 Via De La Valle
Del Mar, CA 92014
4 Bed + 1 Office | 4.5 Bath | 4,000 Sq Ft
Listed at \$4,995,000–\$5,395,000

Call Brian for details at 619.813.3229
Courtesy of Lindsay Dunlap — Compass
DRE 01914054